

# **KEY ACCOUNT MANAGER**

## **The company:**

ARC Europe S. A. / N. V. is the international network of the European automobile clubs (ADAC, ANWB, Touring etc). It was formed in 1991 to address the needs of the business-to-business market by offering pan-European roadside assistance, travel and personal services.

ARC Europe today is the largest supplier of roadside assistance services in Europe with an outstanding network in nearly 40 countries. Furthermore, the company is entering new fields of activities like automated mobility etc.

In order to meet the increasing demand of from the market and to strengthen its team in Brussels - in its brand-new headquarters in Evere -, ARC Europe is looking for a Key Account Manager to join the team as soon as possible.

## **The job responsibilities:**

Within the allocated customer group(s)

- secure a well planned and coordinated customer approach
- secure a strong awareness in the customer's minds
- secure and further develop the existing contract to generate additional business by extending the assistance cooperation to other trust-marks of the allocated customer and offering the whole product-portfolio

## **The wanted profile:**

Sound business education

Operational experience obtained in automotive (after sales)

High level of computer literacy

Good presentation and communication skills

Good team worker. Pleasant, patient, but 'strong' personality

French and English fluent in speaking and writing

## **The offer:**

An interesting job with plenty of variety in an international environment.

Salary package in line with responsibilities

Please send your CV and letter of application to M Nabert by email to:  
[jobs@arctransistance.com](mailto:jobs@arctransistance.com)